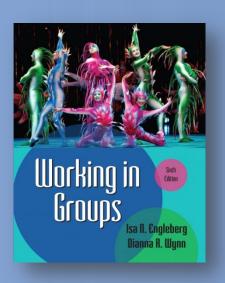
### Working in Groups 6th edition



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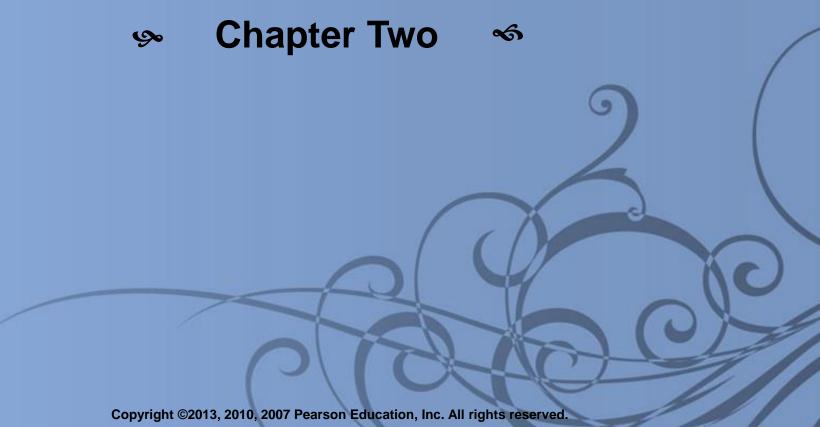
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### **Group Development**



# Group Development Stages Bruce Tuckman

Forming Storming Norming Performing Adjourning

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# Forming Stage

Members are socially cautious and polite.

Members learn about their tasks and test personal relationships.

Challenge: Balancing Individual and Group Goals

# Primary Tension Bruce Boreman

The social unease that accompanies the getting-acquainted process in groups.

# **Resolving Primary Tension**

Be positive and energetic.

Be patient and open-minded.

Be prepared and informed.

# **Storming Stage**

Members compete for status and roles.

Members openly disagree on issues.

Challenge:
Balancing
Conflict and
Cohesion

Groups experience Secondary Tension.

## Secondary Tension Boreman

The frustration and personality conflicts experienced by group members as they compete for acceptance and achievement

# **Norming Stage**

Groups resolve primary and secondary tensions.

Groups develop norms or ground rules.

Challenge:
Balancing
Conformity and
Nonconformity

# Performing Stage

Group focuses on productivity and member satisfaction.

Groups adapt and change if necessary.

Challenge:
Balancing
Task and
Maintenance
Dimensions

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# Adjourning Stage

The group may disband.

Members may leave the group for personal or professional reasons.

Challenge:
Balancing
Engagement
and
Disengagement

Some members may take on a new group task.

### Socializing New Members

 \*Antecedent phase - Members will be influenced by each other's beliefs

 \*Anticipatory phase – pre-expectations individuals form about group membership

 \*Encounter phase - Group members come together for the first time

### Socializing New Members

 \*Assimilation phase - Members accept the established group culture and begin to identify with the group and its members

 \*Exit phase - The end of the group task, or when individuals leave the group

## **Goal Setting**

#### Effective group goals are:

- specific.
- challenging but realistic.
- accepted by group members.
- used to evaluate performance.
- linked to feedback and rewards.
- allow for member growth.

## **Setting Goals**

#### **Clarity**

Is the goal clear, specific, and observable if achieved?

#### Challenge

Is the goal challenging, inspiring, and thought-provoking?

#### Commitment

Do members see the goal as meaningful, realistic, and attainable?

## **Setting Goals**

#### Compatibility

Can both group and individual goals be achieved?

#### Cooperation

Does the goal require member cooperation?

#### Cost

Does the group have adequate resources (time, money, materials) to achieve the goal?

### Hidden Agendas

Members' private goals conflict with the group's goals

#### **Questions for Resolving Hidden Agendas**

What is the group's common goal?

Does the leader have any personal concerns or goals that differ from member or group goals?

Do any members have any personal concerns or goals that differ?

#### **Norms**

- Patricia Andrews
  - Set of expectations held by group members concerning what kind of expectations held by group members concerning what kind of behaviors or opinions are acceptable or unacceptable, good or bad, right or wrong, appropriate or inappropriate

### Why Norms?

- Express the values of the group
- Help the group function smoothly
- Define appropriate social behavior
- Help the group survive

### Types of Norms and Examples

#### **Explicit Norms**

Put in writing or stated verbally; easy to recognize

Example:

#### Implicit Norms

Rarely discussed or openly communicated; not as easy to recognize

Example:

### **Conformity** ← Nonconformity

#### Conformity

Choosing a course of action that group members favor and that is socially acceptable

#### Nonconformity

Choosing a course of action that does not meet the expectations of the group

### **Types of Nonconformity**

# **Constructive nonconformity**

Violating a norm while still supporting the group and its goal

# Destructive nonconformity

Violating a norm that negatively impacts the group and its goal

Responses to destructive nonconformity:

- Accept
- Confront
- Exclude

### **Types of Norms**

- Interaction Norms dictate how group members interact with each other
- Procedural Norms indicate how the group operates
- Status Norms identify how the levels of influence among group members
- Achievement Norms indicate the quality and quantity of work expected from group members

### **Strategies for Changing Norms**

## Fill in the Blanks: Identify ways to change group norms

- Through suggestions or actions of high-status members or a leader
- •
- •
- •

#### Motivation

#### **Motivation**

 The reasons we are moved to do something

#### **Group Motivation**

Provides the inspiration, incentives, and reasons for members to work together to achieve a shared goal

#### **Extrinsic and Intrinsic Rewards**

#### **Extrinsic Rewards**

- Come from the external environment
- Examples:
  - Good pay
  - Good benefits

  - **–** \_\_\_\_\_

#### **Intrinsic Rewards**

- Anything satisfying and energizing in itself
- Examples:
  - Praise
  - **–** \_\_\_\_\_
  - \_ \_\_\_\_

#### **Thomas's Intrinsic Motivators**



### **Intrinsic Motivators**

Sense of Meaningfulness:

Members share a commitment to the goal.

Sense of

Choice:

Members
have the
power to
make
decisions.

Sense of Competence:

Members are capable of achieving the goal.

Sense of Progress:

Members monitor and celebrate progress.

Kenneth Thomas, Intrinsic Motivation at Work

#### Match the Group Development Stages

Stage 1: Forming

Stage 2: Storming

Stage 3: Norming

Stage 4: Performing

Stage 5: Adjourning

Members focus energy on achieving group goals Members compete for status and try to resolve conflict Members become acquainted and consider their task Members resolve conflicts and develop "rules of engagement" Members achieve the group's goal and may begin to

disband

#### **Match Group Stages and Dialectics**

Which dialectic(s) operate during:

- A. Forming
- B. Storming
- C. Norming
- D. Performing
- E. Adjourning

Individual ↔ Group Goals
Conflict ↔ Cohesion
Conforming ↔ Nonconforming
Task ↔ Social Dimensions
Homogeneous ↔ Heterogeneous
Leadership ↔ Followership
Structure ↔ Spontaneity
Engaged ↔ Disengaged
Open ↔ Closed System

### Socializing Newcomers

Describe each phase of the group socialization process:

- Antecedent: \_\_\_\_\_\_\_
- Encounter: \_\_\_\_\_
- Assimilation: \_\_\_\_\_\_
- Exit: \_\_\_\_\_

### **Types of Norms**

- Interaction Norms
- Procedural Norms
- Status Norms
- Achievement Norms

- Example \_\_\_\_\_
- Example \_\_\_\_\_
- Example \_\_\_\_\_
- Example \_\_\_\_\_